Audited Financial Statements

Heaven Sent Ministries, Inc.

Years Ended December 31, 2016 and 2015



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INDEPENDENT AUDITOR'S REPORT

To the Boards of Directors Heaven Sent Ministries, Inc. Princeton, West Virginia

We have audited the accompanying financial statements of Heaven Sent Ministries, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Heaven Sent Ministries, Inc. as December 31, 2016 and 2015, and the changes in its net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Charleston, West Virginia

Tellows : Kanash, A.C.

July 18, 2017

STATEMENTS OF FINANCIAL POSITION

December 31, 2016 and 2015

<u>ASSETS</u>	2016	2015
Cash and cash equivalents Property and equipment, net	\$ 156,561 621,359	\$ 191,391 609,741
Total assets	\$ 777,920	\$ 801,132
LIABILITIES AND NET ASSETS		
Liabilities: Accounts payable Agency funds payable Payroll liabilities Total liabilities	\$ 9,359 36,826 2,717 48,902	\$ 13,226 34,169 4,285 51,680
Net assets: Unrestricted Temporarily restricted Total net assets	640,340 88,678 729,018	635,350 114,102 749,452
Total liabilities and net assets	<u>\$ 777,920</u>	\$ 801,132

STATEMENT OF ACTIVITIES

Year Ended December 31, 2016

	Un	restricted	mporarily estricted	 Total
Revenues, gains and other support:				
Contributions	\$	88,774	\$ -	\$ 88,774
Missionary personnel		140,407	29,396	169,803
Hunger relief		219,955	-	219,955
Mission trips		27,183	-	27,183
Other		6,806	-	6,806
Net assets released from restrictions		54,820	 (54,820)	
Total revenue		537,945	 (25,424)	 512,521
Expenses:				
Compensation		193,160	_	193,160
Food ingredients		62,194	-	62,194
Packaging supplies		11,291	-	11,291
Mission trip travel		21,863	-	21,863
Direct assistance		10,825	-	10,825
Foreign missions support		12,463	-	12,463
Audit fees		9,792	-	9,792
Other fees for services		555	-	555
Advertising and promotion		19,186	-	19,186
Office		32,792	-	32,792
Information technology		13,789	-	13,789
Occupancy		34,884	-	34,884
Travel and meetings		41,249	-	41,249
Conferences and conventions		1,273	-	1,273
Depreciation		31,447	_	31,447
Insurance		4,175	_	4,175
Shipping		19,875	_	19,875
Other ministry		10,618	-	10,618
Miscellaneous		1,524	 	 1,524
Total expenses		532,955	 <u>-</u>	 532,955
Increase (decrease) in net assets		4,990	(25,424)	(20,434)
Net assets, beginning of year		635,350	 114,102	 749,452
Net assets, end of year	\$	640,340	\$ 88,678	\$ 729,018

STATEMENT OF ACTIVITIES

Year Ended December 31, 2015

	<u>Ur</u>	nrestricted	mporarily estricted	 Total
Revenues, gains and other support:				
Contributions	\$	476,932	\$ 65,054	\$ 541,986
Mission trips		55,999	-	55,999
Other		1,980	(40.040)	1,980
Net assets released from restrictions		12,946	 (12,946)	 -
Total revenue		547,857	 52,108	 599,965
Expenses:				
Compensation		184,262	-	184,262
Food ingredients		61,393	-	61,393
Packaging supplies		25,317	-	25,317
Mission trip travel		42,843	-	42,843
Direct assistance		14,282	-	14,282
Foreign missions support		39,376	-	39,376
Audit fees		2,846	-	2,846
Other fees for services		13,425	-	13,425
Advertising and promotion		13,188	-	13,188
Office		34,304	-	34,304
Information technology		10,733	-	10,733
Occupancy		41,338	-	41,338
Travel and meetings		43,397	-	43,397
Conferences and conventions		449	-	449
Depreciation		29,851	-	29,851
Insurance		4,247	-	4,247
Shipping		9,492	-	9,492
Other ministry		4,531	-	4,531
Miscellaneous		3,722	 <u>-</u>	 3,722
Total expenses		578,996	 <u>-</u>	 578,996
Increase (decrease) in net assets		(31,139)	52,108	20,969
Net assets, beginning of year		666,489	 61,994	 728,483
Net assets, end of year	<u>\$</u>	635,350	\$ 114,102	\$ 749,452

STATEMENTS OF CASH FLOWS

Years Ended December 31, 2016 and 2016

	2016		2015	
Cash flows from operating activities: Increase (decrease) in net assets	\$	(20,434)	\$	20,969
Adjustments to reconcile increase in net assets to net cash provided by operating activities:	Ψ	(20,404)	Ψ	20,303
Depreciation Increase (decrease) in:		31,447		29,851
Accounts payable		(3,867)		4,038
Agency funds payable		2,657		-
Accrued expenses and other liabilities		(1,568)		34,490
Net cash provided by operating activities	_	8,235		102,737
Cash flows used in investing activities:				
Purchase of property, plant, and equipment		(43,065)		(11,992)
Net increase (decrease) in cash and cash equivalents		(34,830)		90,745
Cash and cash equivalents, beginning of year		191,391		100,646
Cash and cash equivalents, end of year	\$	156,561	\$	191,391

NOTES TO FINANCIAL STATEMENTS

1 - DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

Heaven Sent Ministries, Inc. (the Organization), a nonprofit corporation established in 1997, was organized as a global endeavor to reach people for Jesus Christ through evangelism, discipleship, and meeting physical needs.

The organization receives the majority of its revenue through donations from individuals, churches, organizations, and businesses, and through facilitating international mission trips. Revenue reported in the financial statements includes all unrestricted donations, mission trip revenue, and monies earned during the normal course of business. When both restricted and unrestricted resources are available for use, it is the Organization's policy to uses restricted resources first, and then the unrestricted resources as needed.

Basis of Accounting and Financial Statement Presentation

The financial statements are prepared using the accrual basis of accounting. Under the accrual basis of accounting, revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

Cash and Cash Equivalents

Cash and cash equivalents consist of demand deposits in checking accounts and cash on hand. The Organization places its cash with high-credit quality financial institutions. At times, the balances in such institutions may exceed the FDIC limit.

Property and Equipment

Property and equipment is recorded at cost if purchased or fair value if donated. Depreciation is computed using the straight-line method over useful lives ranging from 5 to 39 years. The Organization's policy is to capitalize assets costing \$1,000 or more.

Net Assets

The Organization has classified its net assets and its revenues, expenses, gains, and losses based on the existence or absence of donor-imposed restrictions. Below is a summary of those classifications:

Unrestricted: Assets and contributions that are not restricted by donors or for which restrictions have expired are unrestricted. Additionally, if a restriction is fulfilled in the same period in which the contributions are received, the Organization reports the support as unrestricted.

Temporarily Restricted: Assets and contributions for which the donor has imposed restrictions that require the Organization to use or expend the donated assets according to the restrictions are temporarily restricted. The restrictions are satisfied either by the passage of time or by actions of the Organization.

Contributed Services

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills and would otherwise be purchased by the Organization. Volunteers have provided significant services throughout the year that are not recognized as contributions in the financial statements since the recognition criteria were not met.

NOTES TO FINANCIAL STATEMENTS (Continued)

1 - DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Estimates

Certain estimates and assumptions are required by management in the preparation of the financial statements in accordance with accounting principles generally accepted in the United States. The significant estimates and assumptions that affect the reporting of amounts of assets and liabilities at the balance sheet date and revenues and expenses for the year then ended are those required in the determination of accumulated depreciation and the functional allocation of expenses. Actual results in the near-term could differ from the estimates used to prepare these financial statements.

Income Taxes

The Organization is classified as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code, and is not subject to taxes on income derived from its exempt activities. In addition, the Organization is classified as an organization other than a private foundation.

Advertising and Promotion

Advertising and promotion consists of expenses incurred for printed promotional materials and is expensed as incurred. Total advertising and promotion expense for 2016 and 2015 was \$19,186 and \$13,188, respectively.

Subsequent Events

The date to which events occurring after December 31, 2016, have been evaluated for possible adjustment to or disclosure in the financial statements is July 18, 2017, which is the date the financial statements were available to be issued.

2 - PROPERTY AND EQUIPMENT

Property and equipment consisted of the following as of December 31:

	2016		2015	
Buildings				
Ghana Discipleship Training Center	\$	250,486	\$	250,486
Princeton office and warehouse		501,605		501,605
Vehicles		52,515		28,000
Equipment		32,571		28,723
Furniture, fixtures, and computer systems		39,843		37,281
· · ·		877,020		846,095
Less accumulated depreciation	<u> </u>	255,662		236,354
	\$	621,358	\$	609,741

NOTES TO FINANCIAL STATEMENTS (Continued)

2 - PROPERTY AND EQUIPMENT (Continued)

Buildings

The Princeton, West Virginia office and warehouse is located on land owned by Fellowship Baptist Church. Under its agreement with Fellowship Baptist Church, if the Organization ceases to use the building for its charitable mission, the building will revert to Fellowship Baptist Church.

The Organization has a Discipleship Training Center in Ghana, Africa. Under Ghana's land tenure system, traditional land owning authorities (stool chiefs, clan heads and skins) hold allodial (absolute ownership) title to land on behalf of their people. Leases, rentals, and other agreements over a satisfactory period of time for economic/commercial activities are possible and involve permission by the allodial titleholders to use the land. However, the land must revert to the community or the allodial titleholder at the end of the agreement. The training center is built on land with a 99 year lease term.

3 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets were available for the following purposes at December 31:

	 2016	 2015
Missionary personnel Hunger relief	\$ 72,419 16,259	\$ 43,023 71,079
Tranger rener	\$ 88,678	\$ 114,102

4 - NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes specified by donors, as follows:

	 2016	2015
Purpose restrictions accomplished:		
Missionary personnel	\$ 54,820	\$ 9,240
Hunger relief	 <u>-</u>	 3,706
· ·	\$ 54,820	\$ 12,946

5 - FUNCTIONAL ALLOCATION OF EXPENSES

Expenditures were paid by the Organization for the following programs and supporting services during the years ended December 31:

	 2016
Program services:	
Hunger relief	\$ 251,383
International mission trips	46,711
Foreign mission support	35,439
Discipleship and disaster relief	93,187
Management and general	79,881
Fundraising and promotion	 26,354
	\$ 532,955

NOTES TO FINANCIAL STATEMENTS (Continued)

5 - FUNCTIONAL ALLOCATION OF EXPENSES (Continued)

	 2015
Program services	\$ 501,596
Management and general	62,496
Fundraising and promotion	 14,904
	\$ 578,996

Expenses directly attributable to a particular program or supporting service are classified as such, while certain indirect costs are allocated among the various functions using estimates developed by management.